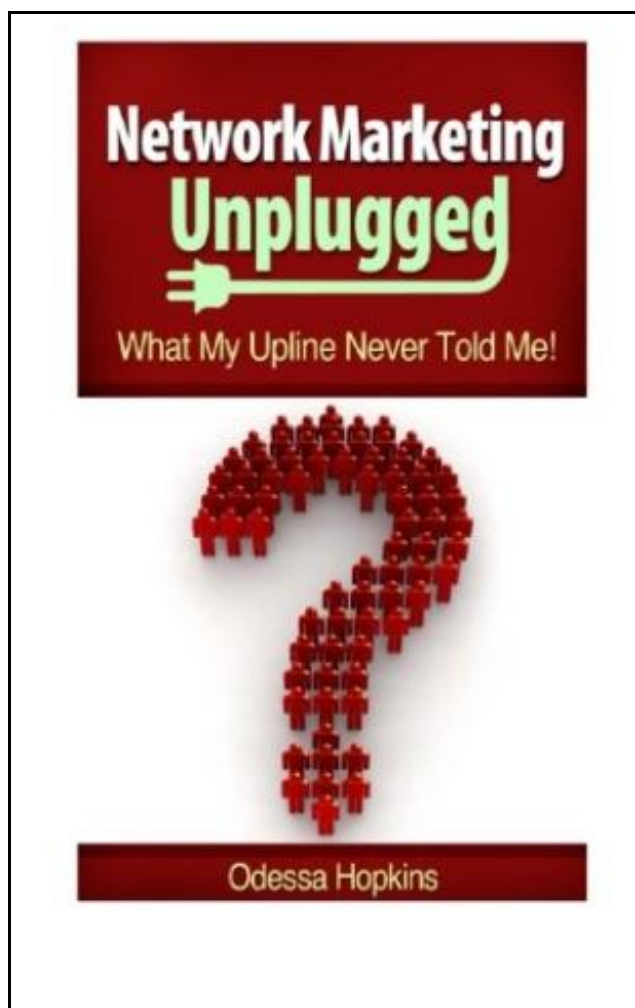


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Odessa Hopkins, United States, 2013. Paperback. Book Condition: New. 203 x 127 mm. Language: English . Brand New Book ***** Print on Demand *****.As a network marketing associate, your upline was probably excited about telling you how to become a Millionaire in Network Marketing by selling tons of products and services or by recruiting an army of people. But there was likely something along the way they failed to tell you. Let's face it, your upline did not join the business to be an educator and neither did you. You may have joined the business to generate income to support your lifestyle in your working years, or to continue that lifestyle in your retirement years. Whether one or both are true, learning certain details about the industry, in the early stages - such as the four compensation models - could be vital to your success or failure in network marketing. I do hope that you did not join this industry to make fast cash because, as you may have already found out - a true network marketing company is not a get rich quick scheme. It's a business! This book is designed to provide many aspects of the industry - from the four main payout models to how you can benefit from the industry without being a good salesman. In order to provide a broad perspective, however, I have also included interviews with 30 industry associates (both new and seasoned) who share the one thing their upline never told them. This book is intended to help associates entering the business better understand the industry. It also serves as a tool to seasoned network marketing professionals of what their downline may want to know - but don't yet know how, or when, to ask.

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