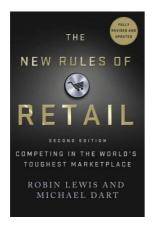
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THE NEW RULES OF RETAIL: COMPETING IN THE WORLDS TOUGHEST MARKETPLACE



Palgrave MacMillan Trade. Hardcover. Book Condition: New. Hardcover. 272 pages. Dimensions: 9.7in. x 6.5in. x 1.2in.In The New Rules of Retail , industry gurus Robin Lewis and Michael Dart explained how unprecedented consumer power, enabled by technology and globalization, is revolutionizing retail. They warned that survival in these dynamic times called for a business model based on three distinct competencies: preemptive, perpetual distribution; a neurological customer connection; and total control of the value chain. In the years since that book...

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